

Presented at the December 20, 2022 monthly General Meeting:

| | Actual 2020 | Budget 2020 | Actual 2021 | Budget 2021 | Actual 11 months 2022 | Budget 2022 | Budget 2023 |
|---------------------------------|----------------|----------------|----------------|----------------|-----------------------------|----------------|----------------|
| Total Contributions | 172,836 | 159,000 | 153,130 | 160,000 | 138,445 | 150,000 | 155,000 |
| Literature Income | 26,280 | 50,000 | 31,930 | 28,000 | 45,113 | 31,500 | 42,000 |
| Total Revenues | 199,116 | 209,000 | 185,060 | 188,000 | 183,558 | 181,500 | 197,000 |
| Total Committee expense | 5,971 | 25,300 | 2,167 | 10,500 | 4,202 | 11,900 | 18,300 |
| Total Operating expense | 104,462 | 109,000 | 85,864 | 95,900 | 85,391 | 92,580 | 97,630 |
| Staff expense ** | 78,750 | 73,000 | 75,041 | 81,500 | 65,867 | 77,000 | 81,000 |
| Total Operating & Staff expense | 183,212 | 182,000 | 160,905 | 177,400 | 151,258 | 169,580 | 178,630 |
| Total expenses | 189,183 | 207,300 | 163,072 | 187,900 | 155,460 | 181,480 | 196,930 |
| Excess or (Deficiency) | 9,933 | 1,700 | 21,988 | 100 | 28,098 | 20 | 70 |

** For comparative purposes 2020 & 2021 actual staff expense excludes the wage subsidy of 2020 -\$29,529 and 2021 - \$11,088.

Each year the Finance and Operating Committees review and approve a budget for the upcoming year and present it to the Groups for their approval. Full 2023 budget detail is on the last page of this report.

Individual contributions have been lower than budgeted in 2022 but this was made up for by Groups and the combined amount received from both sources is expected to meet or just exceed the 2022 budget of \$150 K. Therefore, the budget for 2023 is \$155 K.

Literature sales are increasing this year and the budgeted \$120 K represents an increase from the 2022 budget of \$30 K. With a margin of 35%, literature income is expected to be \$42 K. Total revenues are \$197 K.

The total committees' expense budget is increased from \$12 K to \$18 K in 2023. In 2021, due to the pandemic there were reductions to all committee budgets. Last year we increased GTA Accessibilities, Cooperation with Professional Communities, Treatment and Grapevine budgets. For 2023 with steady contributions and increasing literature sales, we can now increase the budgets for Intergroup committees such as Archives, 12th Step, Winter Season Open House and Communications.

Intergroup's operating expenses include rent, financial statement audits and reviews, computer, telephone, leased equipment, gratitude month, office supplies and website. Operating expenses are budgeted at \$98 K, an increase \$5 K over the 2022 budget. Certain costs decreased due to the pandemic and are now budgeted at higher amounts as the demand for office services increases, items such as printing, postage, office supplies and IT.

Total operating and staff expenses are budgeted at \$179 K, an increase of \$9 K over the 2022 budget but only \$2 K above the 2021 budget. The total expenses budget is \$197 K.

In summary, the 2023 budget is a balanced budget taking into consideration the lessening impact of the Covid-19 pandemic through improvements in literature sales, increased committee activity and use of the Intergroup office located at 234 Eglinton Avenue East.

At the January general meeting there will be an opportunity to ask questions followed by a motion to accept the 2023 budget presented tonight.

Happy Holidays and Happy New Year! Cam B.

2023 BUDGET DETAIL PRESENTATION

| | Actual | Budget | Actual | Budget | Actual | Budget | Budget |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2020 | 2020 | 2021 | 2021 | 11 months | 2022 | 2023 |
| Group Contributions | 84,511 | 75,000 | 73,535 | 75,500 | 83,124 | 73,000 | 80,000 |
| Individual Contributions | 88,325 | 84,000 | 79,595 | 84,500 | 55,321 | 77,000 | 75,000 |
| Total Contributions | 172,836 | 159,000 | 153,130 | 160,000 | 138,445 | 150,000 | 155,000 |
| Literature | | | | | | | |
| Sales | 72,659 | 160,000 | 78,436 | 80,000 | 116,847 | 90,000 | 120,000 |
| Cost of Sales | 46,379 | 110,000 | 46,506 | 52,000 | 71,734 | 58,500 | 78,000 |
| Literature Income | 26,280 | 50,000 | 31,930 | 28,000 | 45,113 | 31,500 | 42,000 |
| Total Revenues | 199,116 | 209,000 | 185,060 | 188,000 | 183,558 | 181,500 | 197,000 |
| Committee expenses | | | | | | | |
| Archives | 1,678 | 2,000 | 616 | 1,300 | 3,224 | 1,500 | 2,000 |
| Accessibility | 131 | 450 | 0 | 300 | 0 | 600 | 600 |
| Corrections | 29 | 750 | 307 | 400 | 171 | 400 | 600 |
| Cooperation Prof. Community | 0 | 2,000 | 0 | 500 | 175 | 1,800 | 1,800 |
| Operating | 2,437 | 6,000 | 519 | 3,000 | 400 | 1,500 | 2,000 |
| Public Information | 0 | 1,200 | 0 | 500 | 0 | 500 | 500 |
| Treatment | 282 | 400 | 287 | 300 | 165 | 1,000 | 1,000 |
| Twelfth Step | 547 | 1,000 | 325 | 500 | 0 | 500 | 1,000 |
| Winter Season Open House | (89) | 2,500 | 113 | 2,000 | 0 | 2,000 | 2,500 |
| Communications | 956 | 6,000 | 0 | 500 | 0 | 1,000 | 3,000 |
| Info AA Day | 0 | 1,500 | 0 | 500 | 0 | 150 | 1,500 |
| Workshops | 0 | 1,000 | 0 | 500 | 0 | 150 | 1,000 |
| Grapevine | 0 | 500 | 0 | 200 | 67 | 800 | 800 |
| Total Committee expense | 5,971 | 25,300 | 2,167 | 10,500 | 4,202 | 11,900 | 18,300 |
| Operating expenses | | | | | | | |
| Printing & Photocopying | 3,317 | 6,000 | 144 | 2,000 | 88 | 500 | 1,600 |
| Leased Equipment | 6,601 | 4,000 | 5,335 | 6,300 | 1,932 | 2,260 | 2,600 |
| Insurance | 1,834 | 2,000 | 1,971 | 1,900 | 1,872 | 2,060 | 2,120 |
| Accounting/Legal | 11,500 | 11,000 | 12,486 | 11,000 | 11,000 | 12,000 | 12,000 |
| Gratitude Month | 3,686 | 6,500 | 2,576 | 3,200 | 2,643 | 2,800 | 3,000 |
| Telephone & Internet | 10,369 | 12,000 | 2,886 | 5,400 | 2,738 | 3,060 | 3,060 |
| Bank Charges | 2,824 | 2,800 | 2,842 | 3,300 | 2,534 | 3,000 | 3,100 |
| Postage and Delivery | 1,097 | 1,300 | 1,174 | 500 | 1,416 | 1,500 | 1,800 |
| Occupancy | 51,949 | 51,500 | 49,458 | 52,500 | 48,053 | 56,600 | 56,050 |
| Office Supplies | 3,201 | 6,200 | 956 | 2,000 | 1,154 | 2,000 | 3,000 |
| Office Equipment | 375 | 500 | 0 | 500 | 4,450 | 500 | 1,000 |
| Computer | 5,382 | 3,000 | 3,431 | 5,000 | 5,814 | 4,000 | 6,000 |
| Website | 2,327 | 2,200 | 2,605 | 2,300 | 1,697 | 2,300 | 2,300 |
| Total Operating expense | 104,462 | 109,000 | 85,864 | 95,900 | 85,391 | 92,580 | 97,630 |
| Staff expense ** | 78,750 | 73,000 | 75,041 | 81,500 | 65,867 | 77,000 | 81,000 |
| Total Operating & Staff expense | 183,212 | 182,000 | 160,905 | 177,400 | 151,258 | 169,580 | 178,630 |
| Total expenses | 189,183 | 207,300 | 163,072 | 187,900 | 155,460 | 181,480 | 196,930 |
| Excess or (Deficiency) | 9,933 | 1,700 | 21,988 | 100 | 28,098 | 20 | 70 |

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Presentation of 2023 GTAI Budget: Cam asked if there were any questions in regards to the budget that was presented at the December 2023 monthly General Meeting; no questions were forthcoming.

A vote from the Floor was held via Zoom Poll. **Approved Unanimously** (31 eligible groups voting). **The GTAI 2023 Budget was passed. (Budget passed at January 31, 2023 monthly General Meeting)**